# THE CHIEF EXECUTIVE OPERATING SYSTEM

## Reading List

# **LEADERSHIP & THE ROLE OF THE CEO**

The CEO Tightrope – Joel Trammell

The Motive - Patrick Lencioni

**Ego Is the Enemy** – Ryan Holiday

The Leadership Challenge – James Kouzes and Barry Posner

**Leadership and Self-Deception** – The Arbinger Institute

**Unusually Excellent** – John Hamm

Return on Character - Fred Kiel

5 Levels of Leadership – John C. Maxwell

**The Speed of Trust** – Stephen M. R. Covey

The Outsiders - William Thorndike

The CEO Next Door – Elena L. Botelho and Kim R. Powell

# I. PEOPLE

The Four Tendencies - Gretchen Rubin

**Drive** - Daniel H. Pink

StrengthsFinder 2.0 – Tom Rath

The 8 Dimensions of Leadership – Jeffrey Sugerman, Mark Scullard, and Emma Wilhelm

## II. THE 5 RESPONSIBILITIES OF THE CEO

#### Own the Vision

**The Art of Action** – Stephen Bungay

The 10 Stories Great Leaders Tell - Paul Smith

**Start with Why** – Simon Sinek

Blue Ocean Strategy - W. Chan Kim and Renée Mauborgne

Good to Great - Jim Collins

#### Provide the Resources

Smart and Gets Things Done – Joel Spolsky

It's Not the How or the What but the Who - Claudio Fernández-Aráoz

Who: The A Method for Hiring – Geoff Smart and Randy Street

Right Away and All at Once - Greg Brenneman

#### **Build the Culture**

Your Brain at Work - David Rock

First, Break All the Rules – Marcus Buckingham and Curt Coffman

No Rules Rules - Reed Hastings and Erin Meyer

### Build a Decision-Making Organization

**Thinking Fast and Slow** – Daniel Kahneman

Poor Charlie's Almanack – Charlie Munger

**Decisive** – Chip Heath and Dan Heath

**The Decision Book** – Mikael Krogerus and Roman Tschäppeler

**Predictably Irrational** – Dan Ariely

You Are Not So Smart - David McRaney

Six Thinking Hats – Edward de Bono

#### Deliver Performance

The Four Disciplines of Execution - Chris McChesney, Sean Covey, Jim Huling

**The Advantage** – Patrick Lencioni

For Better or for Work - Meg Cadoux Hirshberg

**The Manager's Playbook** – Joel Trammell and Alicia Thrasher

# III. YOU

#### 6 Essential Skills of the CEO

Crucial Conversations - Joseph Grenny, et al.

**The Speed of Trust** – Stephen M. R. Covey

#### Mindfulness

The Untethered Soul - Michael Singer

Loving What Is - Byron Katie

**Deep Work** – Cal Newport

The Hero with a Thousand Faces – Joseph Campbell

The Compound Effect - Darren Hardy

Eat, Move, Sleep – Tom Rath